

**OUR SERVICES** 

LISTINGS

**CONTACT US** 

Hi fellow boat lovers.

We hope you are out enjoying the water wherever you are and loving life!

DBY is busier than ever as people are fulfilling their dream of owning a boat or upgrading to a better one to suit their needs more appropriately. We have clients asking us all the time to find them the right one so if you are thinking of selling please let us know as we may be able to match you up and provide a very smooth sale for you.

Australia's borders are open to international travellers including boats crossing the Pacific. DBY is so excited to welcome you to our beautiful coastline and everything it has to offer. We will make you feel at home and part of our family. Answer all your questions regarding importation, taxes and generally guide you through the process if you wish to leave your boat here and return home. For more information on entering Australia please click <a href="here">here</a>.

We are very pleased to welcome our newest recruit, **John Lamble**. John has joined us as a boat broker in Pittwater, Sydney and we couldn't be more overjoyed to have him on board. John has over 40 years and many many thousands of miles of boating experience throughout Australia, New Zealand and the Pacific Ocean, as well as time working in the USA, UK, Mediterranean and Caribbean, on both power and sail vessels as large as 41m.

His qualifications include AYF Yachtmaster Ocean and Instructor, as well as a commercial Coxswain's ticket for power and sail vessels to 12m.

John and his wife Julie have owned and extensively cruised a total of 10 boats themselves over the past 35 years; both power and sail; single and twin engine

(and currently even a bowthruster finally!) and he is confident in handling and training on all kinds of vessels. Having recently retired from a career in TV commercial production and production asset management John is thrilled to be part of the DBY Team and looks forward to assisting with enquiries whether for power or sail, small or large.

It is the perfect time for boat shopping and planning how you will spend time on the water now the sun is shining. Please drop in and say hi and we are always happy to give advice and support for your 2022 boating plans.

See you on the water!

Warm regards

Darren Parker
Director of DBY Boat Sales

Don't forget to follow us on <a href="INSTAGRAM">INSTAGRAM</a> and <a href="FACEBOOK">FACEBOOK</a> for a quick look at what's new every week.



Hallberg-Rassy 50 winner in European Yacht of the Year 2022

We are very proud to announce that the <u>Hallberg-Rassy 50</u> has been elected winner of the honourable title **European Yacht of the Year 2022** in the prestigious **Luxury Cruiser** category.

That means that the <u>Hallberg-Rassy 50</u> has been ranked as the most interesting and promising newcomer of its class by a professional jury consisting of journalists from Europe's twelve leading yachting magazines.



#### https://www.hallberg-rassy.com/yachts/new-hallberg-rassy-340 Hallberg-

#### Rassy 340 category winner in Boat of the Year in the US

We are happy to announce that the <u>Hallberg-Rassy 340</u> has been elected winner of the Boat of the Year 2022 in the category Best Midsize Cruiser Under 40' by Cruising World magazine in the USA.

The annual award recognize and honour the best and newest sailboat models introduced to the North American market. Nominating panels consisting of the magazine's editors have examined all nominees in detail, both sailing, on deck, under deck and in every detail. One of the judges said: "I love the interior of that Hallberg-Rassy maybe more than any boat in this year's fleet. I loved being in that space."

Our Hallberg-Rassy enquiries continue to grow with several prospects looking towards the easy option to simply ship their order from Sweden to their nearest port in Australia. We can be of assistance if this is of interest to you. The Hallberg-Rassy yard is very impressive and houses the production plant and their head office. The yard is on a picturesque typical Swedish harbour in a gorgeous little village.

#### A Hallberg-Rassy is a safe investment

- yesterday, today and tomorrow!

If you would like any help in this matter please contact Darren Parker on 0408112882. Alternatively you may wish to obtain the latest brochure on the model of your choice, which we can pop in the post to you

## **Featured Boat**



<u>Jeanneau Sun Odyssey 44 Deck Saloon</u> \$379,000

Mojo presents in beautiful condition and will suit someone wanting to have a turnkey ready to go cruiser.

# Some of our new listings



### Elan Impression 434 \$275,000

Kinabalu truly spectacular and fully sorted, fast cruising yacht.



Bruce Roberts 55 \$279,000

Endless Summer is a solid, medium displacement proven blue water cruiser. With a fair turn of speed, she sails comfortably to any point of sail.

The sellers bought her in San Francisco in 2013 and set sail in 2015, crossing the Pacific over the next four years. Many additions were made in this time to ensure comfort and safety.

Their tenure is up and *Endless Summer* is now reluctantly offer her for sale as is where is.



<u>Lagoon 450 Flybridge</u> \$200,000 Catamaran 1/5 share - 3 SOLD, 2 REMAINING

Imagine owning the boat of your dreams at a 5<sup>th</sup> of the price and being able to use it in a variety of stunning locations year-round including Fiji.

It might seem too good to be true..... but it's a reality if you want it. The 2012 model is in the popular 4 cabin layout, each with private ensuite which makes for endless opportunities to spend time onboard with large family numbers and

plenty of friends. She is cavernous internally and externally and has never been chartered.



Easy 43 Catamaran \$350,000

*Vanish* is fully equipped and ready for her next blue water adventure. Having just completed a tour of Tasmania she is truly turn-key.



Northshore 38 \$79,000

The Northshore 38 has been around since 1983 and is probably the best known and most successful production yacht of the era. Sailors and families looking for a club racer with cruising and comfort in mind, should start with a Northshore 38.



Custom 41 Bruce King Ketch \$139,000

Looking for something classic? Sophie Wackles is a real head turner with her beautiful lines and spectacular ketch rig. Her hull looks amazing and fair and has only been recently slipped. Built from laminated Mahogany planking and Epoxy resin in 1976.



Wells 41 \$135,000

Aphrodite 2 is a serious ocean-going Bermuda Cutter, built and fitted out and equipped for shorthanded bluewater cruising. Extensive inventory and incredible cockpit that has 360 degree vision and very cosy. Immaculate presentation and engine room.



Halvorsen 36ft yacht \$44,900 Reduced to sell!

ROPAWE is a head turner! She has competed in 3 Sydney to Hobart races with her medals proudly displayed on the bulkhead. The yacht oozes charm and character along with her historic finishes that would have had some interesting tales told around the oversized settee, butterfly style table. A beautiful yacht.



Swarbrick 38 \$85,000

Swarbrick's have a loyal following and are strong performing yachts with cruising comforts. Built in 1989 to survey specifications, this Swarbrick 38 has been well maintained with continuous and ongoing upgrades to make the boat a pleasure to sail.



Danish Fishing Smack 22ft \$18,500

She is one for the fans of classic wooden boats being built of various materials including Blue gum and Cyprus pine.

Fitted with a steel centreboard as designed for fishing in the shallows when needed or coming across bars.



Moreton Bay 33ft Cruiser \$90,000

Moreton Bay motor cruisers don't come up for sale very often and this is a prime example of the Don Hewitt designed gentleman's 33ft motor cruiser. *Venture* is a head turner and will be the boat the other boaties point at when anchoring into your favourite piece of harbour or bay/anchorage.



1919 Ferry / Business \$200,000

Opportunity to secure an iconic 1919 built Pittwater Ferry in commercial survey class 1E plus the commercial mooring in Salt Pan Cove, with advance bookings and massive potential to grow the already well-established business.



<u>Tiny Houseboat 001</u> 6.9m \$95,000

Tiny Houseboat 002 8.9m Coming soon!

# To see more of our listings go to <u>DBY's website</u>

## Boats coming soon -

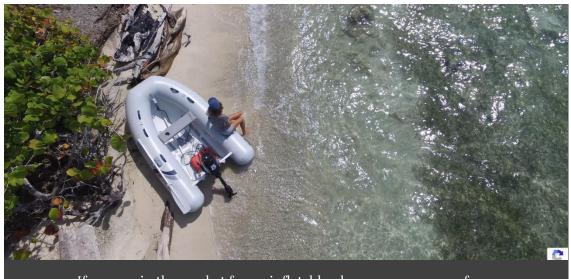
Dufour Classic 35
Williams 28ft Gentlemans Cruiser

# Selling your boat? See how **DBY** can help you.



There has never been a better time to sell your boat with many, many clients asking for our help to find them their perfect boat. Your trusty vessel just might be the one they are looking for. If you would like to have a friendly chat please email or call us at your convenience.

Alternatively click **here** for more information.



If you are in the market for an inflatable please see our range from <a href="Highfield">Highfield</a> - we can find the right inflatable for you.