

OUR SERVICES LISTINGS CONTACT US

Next year DBY Boat Sales will celebrate 45 years as a successful boat brokerage in Australia.

We have grown considerably and are still the most active boat brokerage in Australia. We are proud of our heritage and would like to make a special mention to **David Bray** who owned the company from 1977 until 2013. David's knowledge of boats is remarkable and we thank him for the foundation he built over the time he was at the helm. David is a valued friend and mentor of the business and we wish him all the best for the future.

Welcome to our DBY International December 2021 E-Newsletter. We would like to wish you a very happy festive season and all the best for 2022. It has been a busy last few months with boats being listed and sold within days. We have had hundreds of inspections on various boats both here in Sydney, nationally and internationally. We are selling a variety of vessels including large luxury catamarans, blue water cruising yachts, beautiful power boats and your much loved racing/cruising mono hulls.

We are looking for more boats to list so if you are thinking of selling please contact us so we can send you our "Selling pack" which includes some very useful tips on getting your boat ready to sell and what is involved in the listing process.

We also have had a successful year selling new **Hallberg-Rassy yachts** so if this is the yacht you are dreaming about please call us to discuss the many models available, delivery dates and delivery procedure.

At DBY we are so excited about the 2022 Lock Crowther Multihull Regatta which is on in January 2022.

RMYC and DBY Boat Sales are sponsoring this regatta which will be a weekend to try some easy cruising or racing with friends and family. Lock Crowther was the Australian pioneer of multihulls and is world renowned for his vision and expertise. In recognition of his legacy this regatta will be very special and we would like all multihull owners from cruising families and racers to enjoy what we believe will be an event not to be missed. For more information email rod@dbyboatsales.com.au or call him on 0416 262 705.

Don't forget to follow us on INSTAGRAM and FACEBOOK for a quick look at what's new every week.

See you on the water! Warm regards

<u>Darren Parker</u> and the <u>DBY Team</u>



Click <u>here</u> or on the photo above to enjoy a short movie of the Hallberg-Rassy 40C sailing the shores of Pittwater, Sydney.

Hallberg-Rassy is the number one brand most sailors dream of. The movie shows how easy she is to sail single handed as she glides through the water with her beautiful lines and stand out style.

A Hallberg-Rassy is your dream yacht within reach. Hallberg-Rassy, built in Sweden, has always meant good comfort combined with easy handling. "There is no need to be soaking wet to enjoy sailing". A Hallberg-Rassy is synonymous with sturdy construction, a well protected cockpit, nice woodwork, a powerful engine with big tankage. The looks of a Hallberg-Rassy evolves with the years and still you can immediately recognize a Hallberg-Rassy as a Hallberg-Rassy, even on a distance, no matter if it is a new boat, or decades old. A Hallberg-Rassy never goes out of style.

Hallberg-Rassy yachts have style; their own. Hallberg-Rassy has always stayed true to this concept and has never tried to do anything but blue water cruisers. That is why you find and easily recognize a Hallberg-Rassy no matter which part of the world you go to.

If you would like any help in this matter please contact Darren Parker on 0408112882. Alternatively you may wish to obtain the latest brochure on the model of your choice, which we can pop in the post to you.



The new **Hallberg-Rassy** 64 just after being recently launched at the Hallberg-Rassy yard in Ellos, Sweden. A Hallberg-Rassy is a yacht most sailors dream of owning due to its superior comfort, ease of handling and quality craftmanship.

Our Hallberg-Rassy enquiries continue to grow with several prospects looking towards the easy option to simply ship their order from Sweden to their nearest port in Australia. We can be of assistance if this is of interest to you.

The Hallberg-Rassy yard is very impressive and houses the production plant and their head office.

The yard is on a picturesque typical Swedish harbour in a gorgeous little village.

## A Hallberg-Rassy is a safe investment

- yesterday, today and tomorrow!



## Lagoon 440 3 cabin version

"Cat Nirvana" is a stunning 2010 model, Lagoon 440 in the popular 3 cabin owners version layout.

\$610,000

Lagoon 440's are known to be the most popular catamaran ever built. She has been the most successful distance cruiser of all the Lagoon range over the years and for very good reason. The Lagoon 440 provides ultimate comfort, good performance, as well as proven sea-keeping qualities.

This 3-cabin owner version is Ocean ready and lying Gold Coast seeking new owners for her next voyage.

The stability and comfort on the ocean or a rolling anchorage in a catamaran is paramount compared to a monohull. Plus the access to shallow and well protected beaches where dangerous reefs prevent most monohulls to seek shelter is a huge advantage.

The interior provides amazing volume of accommodation and privacy for owner and guests plus a sensational galley and huge salon, not to mention the seating/dining area on the back deck.

The owner's side of the boat includes a magnificent double cabin, with sitting area, followed by a very large head / shower. Designed for extended cruising and life on board, the storage capacity is huge, and includes many dedicated lockers, drawers and hanging lockers in every cabin and living areas.

Australian registered and fully imported, she is ready to sail away into the Pacific or Cruise Australian waters.

Extensive electronic package with 48nm Radar and AIS. 4 KVA generator. She has a big capacity Watermaker plus ample solar and a new mainsail in 2017.

The 440 is well known for her effortless performance and comfortable ride. It is very common for this design to arrive in Australia sailed by only a couple. This beautiful catamaran is well set up for short-handling and is extremely sought after so won't last long for sale.



Hallberg-Rassy 46 1997 model \$460,000 AU



Custom 41 Bruce King Ketch \$139,000



<u>Cavalier 45</u> \$245,000



Farr 56 Pilothouse \$629,000



## John Alden Sloop 64 \$300,000



Catana 471 \$549,000



Tiny Houseboat 6.9m \$95,000



Halvorsen 36ft Yacht \$55,000 Just reduced!



Wells 41 \$135,000



Cam Fisher 24 \$65,000



Clipper 34 Flybridge \$85,000



<u>1919 Ferry</u> \$195,000



<u>Trawler 38</u> \$98,000





If it's racing you enjoy, take a look at these two beauties.

Schock 40 \$95,000 Sayer 40 \$79,000

To see more of our listings go to <u>DBY's website</u>

## Boats coming soon -

Catana 471
Another Lagoon 440 3 cabin Owners version
54ft steel cruising yacht

Selling your boat? See how **DBY** can help you.



There has never been a better time to sell your boat with many, many clients asking for our help to find them their perfect boat. Your trusty vessel just might be the one they are looking for. If you would like to have a friendly chat please email or call us at your convenience.

Alternatively click **here** for more information.



If you are in the market for an inflatable please see our range from <a href="Highfield"><u>Highfield</u></a> - we can find the right inflatable for you.