

**OUR SERVICES** 

**LISTINGS** 

**CONTACT US** 

Welcome to our SPRING Newsletter and with the warmer weather comes more boating fun. We would love to help you spend more time on the water with the right boat for you.

A very common question we are being asked is "Should I sell in Lockdown". Many sellers are putting their selling plans on hold until we can all move more freely from place to place. Our answer is ....

YES you should look at selling now. There is a huge pool of buyers and some that are buying sight unseen. Buyers are competing very hard for the boats that are on the market. We believe that once lockdown is over and international travel begins there will be a surge of boats to hit the market. If you are thinking of selling, you want to beat this surge of listings and list now with less competition.

Please call and have a chat with our friendly sales staff to get an understanding of the value of your boat so you can make a considered decision.

DBY Boat Sales is open, however we are operating slightly differently. We are offering inspections by appointment only and of course please wear a mask, hand sanitize and adhere to the square meter rule.

Below we have some of our super new listings and please don't forget DBY Boat Sales can do your Boat Codes, Valuations and Insurance requirements.

Next up on the DBY Boat Sales schedule is the 2021 Lock Crowther Multihull Regatta that is coming up soon for our catamaran fleet. RMYC and DBY Boat Sales are sponsoring this regatta which will be a weekend to try some easy cruising or racing with friends and family. Lock Crowther was the Australian pioneer of multihulls and is world renowned for his vision and expertise. In recognition of his legacy this regatta will be very special and we would like all multihull owners from cruising families and racers to enjoy what we believe will be an event not to be missed. For more information email rod@dbyboatsales.com.au or call him on 0416 262 705.

Don't forget to follow us on **INSTAGRAM** and **FACEBOOK** for a quick look at what's new every week.

See you on the water!

Warm regards

The DBY Team



The new <u>Hallberg-Rassy 50</u> just after being recently launched at the Hallberg-Rassy yard in Ellos, Sweden. A Hallberg-Rassy is a yacht most sailors dream of owning due to its superior comfort, ease of handling and quality craftmanship.

The Hallberg-Rassy yard is very impressive and houses the production plant and their head office.

The yard is on a picturesque typical Swedish harbour in a gorgeous little village.

#### A Hallberg-Rassy is a safe investment

- yesterday, today and tomorrow!

If you would like to know more please don't hesitate to contact us on 02 99993311.

## **Featured Boat**



Leopard 46 PACIFICA \$700,000

2008 popular owner version 3 cabin Leopard 46 is well equipped for comfortable living and extensive cruising in absolute comfort.

The starboard owners hull features a Queen size bed. There is a settee, large wardrobes, office area, plus large head with shower and linen press storage. The Port hull has a queen size cabin forward and the same aft with separate shower and bathroom area. All mattresses are custom pillowtop. Air-conditioning throughout.

A wonderful and spacious galley plus a lounge area with a large dining table suitable to seat up to 8 or can be replaced with a custom coffee table for more room at sea.

Lots of large windows and opening hatches plus unique clears that extend all the way around the upstairs helm station. Total protection when needed.

Important to note on this model there is all around vision from the helm station. She handles very easily under power or sail.

Hard handrails across to the stern on both hulls make the back area very safe. The dinghy stores on substantial davits, and, due to this model's exceptionally high deck clearance, the dinghy is well clear of the water. There is a gas BBQ plus drop-down swim platform.

On deck no expense has been spared. The forward trampoline/sundeck is complete with sunchairs. Great for entertaining.

The sails are in excellent condition plus all of the standing and running rigging have been recently replaced in 2021. The replaced Yanmar diesels are barely run in.

Set up for easy shorthanding and to be self-sufficient for extensive cruising. She comes with a full set of detailed instructions and manuals all in in catalogued cupboard to ensure an easy handover at sale.

Some of our new listings



Hallberg-Rassy 46 \$430,000 AU



Hallberg-Rassy 54 \$799,000 euro



Cavalier 45 \$245,000



Farr 56 Pilothouse \$629,000



Nordic 40 \$155,000



Catana 471 \$549,000



Tiny Houseboat 6.9m \$95,000



Riviera M290 Sports Cruiser \$105,000



Swanson 42 \$75,000



<u>Trimaran Nusa Tiga 9m</u> \$85,000



<u>1919 Ferry</u> \$200,000



<u>Trawler 38</u> \$119,000





Center console fibreglass Speed boats 4.8m on trailer \$24,000 4.5m runabout \$14,000

# Stock coming soon....

- Beneteau 393 3 Cabin layout - Sydney 32

  - Northshore 33
- Classic Halvorsen 36 yacht

- Traditional 30
- Mustang 3500

### To see more of our listings go to <u>DBY's website</u>





#### Hallberg-Rassy 57

Our Hallberg-Rassy enquiries continue to grow with several prospects looking towards the easy option to simply ship their order from Sweden to their nearest port in Australia. We can be of assistance if this is of interest to you. Yet another brand new Hallberg-Rassy has arrived from Europe and delivered to Pittwater. Thank you to <a href="The Quays Marina">The Quays Marina</a> for doing a great job and unloading her. Commissioned here and now ready for effortless cruising and supreme comfort.

If you would like any help in this matter please contact Darren Parker on 0408112882. Alternatively you may wish to obtain the latest brochure on the model of your choice, which we can pop in the post to you.

Selling your boat? See how **DBY** can help you.



There has never been a better time to sell your boat with many, many clients asking for our help to find them their perfect boat. Your trusty vessel just might be the one they are looking for. If you would like to have a friendly chat please email or call us at your convenience.

Alternatively click  $\underline{\text{here}}$  for more information.

