

OUR SERVICES

LISTINGS

CONTACT US

To all our DBY Customers and Friends,

We would like to personally welcome you to our Winter Newsletter and hope it finds you and your family well. We have many new listings of which some are featured below and the rest are found on our website.

There have been some exciting changes at <u>DBY Boat Sales</u> and it gives us great pleasure to share these with you. Our clients boating needs are always the priority and the DBY team are always striving to offer the best quality of service to ensure your boating dream is fulfilled to the highest of expectations.

<u>Darren Parker</u> is now the sole owner of DBY and along with the superb team beside him, we are committed to our clients who so often become our friends. <u>Rod Waterhouse</u>, our Senior Broker, has been busy liaising with the international boating community as usual and is right on the pulse with the changing rules in regard to entering Australian waters.

DBY have recently sold a brand new <u>Hallberg-Rassy 40C</u> which will be arriving in Sydney next month, purchased by a client from our southern waters. Completely optioned up with everything conceivable, this fine lady was the display model at the world's biggest boat show in Dusseldorf, Germany last year. DBY are excited to unite the new Hallberg-Rassy 40C "Tara V" with her new owner at the DBY dock in Newport where she will enjoy our local waters after her journey out here on a freighter. Hallberg-Rassy are busy producing our other orders to arrive early next year.

DBY's Head office has had a very cool makeover and you can find us in our usual place at Princes St Marina, Newport. Feel free to drop in, say Hi and talk boating.

DBY is going from strength to strength and we want to warmly welcome you to be part of our world.

If you have any boating questions please reach out to us as the entire DBY team are always available and happy to do our best to answer anything we can for you.

Warm regards

Darren Parker and the team at DBY Boat Sales

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The new Hallberg-Rassy 40C just after being recently launched at the Hallberg-Rassy yard in Ellos, Sweden. A Hallberg-Rassy is a yacht most sailors dream of owning due to its superior comfort, ease of handling and quality craftmanship.

The Hallberg-Rassy yard is very impressive and houses the production plant and their head office.

The yard is on a picturesque typical Swedish harbour in a gorgeous little village.

A Hallberg-Rassy is a safe investment - yesterday, today and tomorrow!

If you would like to know more please don't hesitate to contact us on 02 99993311.

Featured Boat



Farr 56 Pilothouse

\$595,000

We have the pleasure of listing "Farrflyer", a very special and sought after 2003 Farr 56 pilothouse.

She is a proven bluewater cruising yacht with great performance and stability. Currently lying in Brisbane after an amazing and well documented circumnavigation.

Farrflyer is a limited edition center cockpit, cutter rigged sloop. This Farr design is very different and cannot be compared to the many mass produced production boats available today that are built to a price. Farrflyer had no expense spared on her in all aspects of equipment and design. She was custom built to order in Sweden.

She is now an Australian registered vessel and is for sale at a fraction of her original cost. This is an opportunity to own a beautiful, rare and fast cruising yacht that is turnkey ready to take you anywhere in the world in luxury.

She has proven herself in all conditions. Constructed of single skin solid laminate in the central regions below the waterline for strength and her topsides are in a Divinycell core sandwich for rigidity and light weight. *Farrflyer* is equipped to the highest standard and set up for speed, safety, comfort and luxury. Electric winches for hoisting and furling sails she is able to be sailed easily single or double handed.

So whether you are a couple or a family this is the perfect floating dream home.

Some of our new listings



John Alden 64 Sloop \$349,000 AU



Hallberg-Rassy 54 \$799,000 euro



Hallberg-Rassy 45 \$295,000



<u>Leopard 47</u> \$350,000



Catana 471 \$549,000



Northshore 27 \$39,000



<u>Yarmouth 23</u> \$35,000



<u>Young 88</u> \$39,000



Swanson 42 \$75,000



<u>Trimaran Nusa Tiga 9m</u> \$85,000



<u>1919 Ferry</u> \$200,000



Ranger Tug \$79,000

To see more of our listings go to <u>DBY's website</u>



The Cruising Dream - This can still be a reality as we have the solution...

Try the "Beyond the Barrier Rally" organised by our friends from Down Under Rally. This rally is a true blue water cruising passage right here in Australia. At DBY we are happy to discuss this event and others on offer. Of course, we can find you the right boat to make this dream a reality.

This rally incorporates the Coral Sea Marine Park, which is one of Australia's and the world's most spectacular marine treasures. Lying off the Queensland Coast and beyond the Great Barrier Reef, from just north of Fraser Island to just south of the Torres Straits in the far north, the Coral Sea Marine park comprises 34 reefs and 56 islets & cays and covers an ear of 989,836 square kilometers.

Selling your boat? See how **DBY** can help you.



There has never been a better time to sell your boat with many, many clients asking for our help to find them their perfect boat. Your trusty vessel just might be the one they are looking for. If you would like to have a friendly chat please email or call us at your convenience.

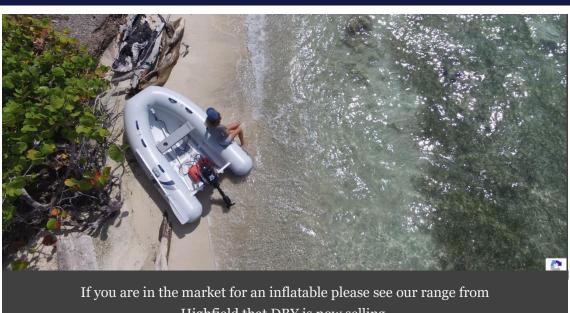
Alternatively click $\underline{\text{here}}$ for more information.



Hallberg-Rassy 50

Our Hallberg-Rassy enquiries continue to grow with several prospects looking towards the easy option to simply ship their order from Sweden to their nearest port in Australia. We can be of assistance if this is of interest to you.

If you would like any help in this matter please contact Darren Parker on 0408112882. Alternatively you may wish to obtain the latest brochure on the model of your choice, which we can pop in the post to you.



Highfield that DBY is now selling.