

OUR SERVICES

LISTINGS

CONTACT US

News Flash - not one but two!

We have been busy...



DBY Boat Sales are proud to announce that we will be distributing a high quality, well known European yacht brand.

If you would like to find out more please contact us or wait for more news in the next newsletter.

DBY Boat Sales is now in NEW ZEALAND!

We have expanded our offices to include 'The Yacht Brokers" as our representatives in New Zealand. This boutique company owned and operated by Judith Macdonald and Ross Davies is based at Marsden Cove Marina. The Yacht Brokers operate both an out-of-water secure sales facility and an in-water sales facility at Marsden Cove and other Northland marinas.

DBY Boat Sales can help with all aspects of the sales process in New Zealand and have a full understanding of importation rules in NZ including customs, temporary import entry and taxes. We are happy to discuss these issues for those interested in selling in New Zealand.

Judith and Ross will operate as an agent for DBY Boat Sales. The listings in New Zealand will be marketed through NZ's websites and all of DBY's powerful local and international sites giving boat owners access to a broad coverage both in Australia and New Zealand.

Marsden Cove Marina is found just inside the entrance of the picturesque Whangarei Harbour and is an official port of entry into New Zealand on the North island. The Marina's extensive facilities include a world class 230 berth Marina, complete with customs services, fuel dock, a range of waterfront retail facilities and Northland's most popular public boat ramp. The unique marine based development is ideal for water and boating activities as it has complete tidal access to and from the marina.

Please contact DBY Boat Sales for more information or directly to our associates in New Zealand at "The Yacht Brokers".



Photo: Marsden Cove Marina, New Zealand

Regatta and Racing News after our current listings...

Featured Boat



Outremer 51 "PUÚHONUA"

USD\$930,000

Located in Fiji this popular performance cruising catamaran is set up for comfortable shorthanded cruising with no expense spared on all aspects of comfort and safety.

She is the rare owner version with owner's hull to port and starboard side set up for guests or family.

The interior is custom, bamboo wood with teak trim. Ceiling panels are covered with woven bamboo and look amazing. The laminate surfaces are off white with a Corian countertop in galley.

She is fully air-conditioned, including the ability to run 1 unit to run off the battery bank for 5-6 hours. For water there is a high output Spectra Newport 400Mk2 which puts out 16 gallons per hour.

Set up to be self-sustained energy wise for long periods. She has a factory equipped Mastervolt control system, Large Lithium battery bank of 720Amp.

Over her director devite abolice at 100147 color amov. Both materials have long authorit

Balmar alternators and smart regulators for super-fast charging. Whilst sailing she has a Watt and Sea hydro-generator.

Her Twin Volvo diesels were replaced in July 2018 so have only 500hours on them.

Performance is guaranteed with lots of additional carbon in her build including the main bulkhead. This reduced hull weight and her high specification carbon mast delivers easy speed with minimal effort.

She has a Hydronet mainsail and self-tacking jib with a near new Code o.

The helm has a custom 2 person seat surrounded by 4 electric winches for easy sail handling.

She is ready to step aboard and head off on your dream adventure.

Pickup can be organised anywhere in the South pacific or Australasia.





<u>Hallberg Rassy 46</u> \$498,000



Hylas 54 \$790,000



Hallberg Rassy 42F \$295,000

<u>Concept 40</u> \$169,000



<u>Leopard 46</u> USD\$449,000



<u>St Francis 44</u> \$299,000



<u>Lagoon 450</u> \$655,000



Jeanneau 51 Sun Odyssey \$189,000



Grainger 38 Mystery Cove MKII \$290,000



<u>Tartan 37</u> \$79,000



<u>Island Packet 35</u> \$98,900 53 \$169,000 Reduced!







Bruce Roberts

The Cruising Dream

So you are thinking about one day cruising around the world. It has now become quite common, the idea of buying a second hand boat in Europe, the Caribbean or Pacific and sailing home to Australia.

This yacht is a gorgeous <u>Island Packet</u>
45 that has just sailed the world and been in over 50 countries - now in Sydney and priced at \$249,000. Continuously cared for by owners who have high standards of comfort, seaworthiness and safety in mind. *Pelorus Jack* is ready for coastal cruising or long distance passages with recent upgrades including new sails, standing rigging and a full engine service.

International Buying & Selling

Buying a boat overseas is EASY and FUN. We can walk you through the reasons for doing it. We help you make the process simple and show you the steps involved. AND we can find the perfect boat for you.



A couple of our power boats





<u>Whisper 38</u> \$49,900

<u>Timber 32ft</u> \$65,000

To see more of our listings go to <u>DBY's website</u>

Regatta and Racing news

2019 Fiji Regatta Week

The 36th annual <u>Fiji Regatta Week</u> - Fiji's largest annual regatta - has drawn to a conclusion after six days of yacht racing, parties, seminars and more.

One of the largest racing and cruising regattas in the South Pacific, 2019 was once again very well attended with just over 100 yachts and 380 sailors participating in at least some portion of the regatta.

Representing more than twenty countries on six different continents, the regatta had an incredibly diverse fleet ranging in size from a little 26-foot sloop from California all the way up to a handful of catamarans and monohulls in the 60 to 75 foot range.

The regatta incorporated various weather conditions from glassy conditions to breezes topping out in the 30-knot range just outside the lagoon and 20+ knots inside.

There was spectacular racing and sailing conditions on Tuesday morning in moderate winds before the finals were completed in very light conditions at sunset on Tuesday. Taking out the win, not for the first time, was Rod and Kerry Waterhouse of DBY Boat Sales, Sydney, Australia.

Parents to Olympic silver medallist and America's Cup sailor Jason Waterhouse, the Australian couple has won several notable Hobie Cat regattas and will soon be competing at the 2019 Hobie 16 Worlds in Captiva, Florida to be held in November.

"This is an event that holds a special place in our hearts", the couple explained. "We've been coming here and doing the Hobie Cat regatta at Fiji Regatta

<u>Week</u> since the mid-90's. In fact when Jason was just three years old he sailed in this regatta!". With several young children sailing as crew for their parents, one can only imagine what those young sailors will go on to accomplish in their sailing careers.

This is an amazing event if you are sailing across the Pacific so if you are interested in 2020 please call Rod Waterhouse for first hand information on this fun event.



Photo: Rod Waterhouse and Beau White in the Worell 1000 race

Team Australia (Rod Waterhouse and Beau White) Wins

"The Worrell 1000" Reunion Race 2019

Worrell 1000 is a 1,000 nautical mile beach catamaran race between South Beach, Florida and Virginia Beach, Virginia.

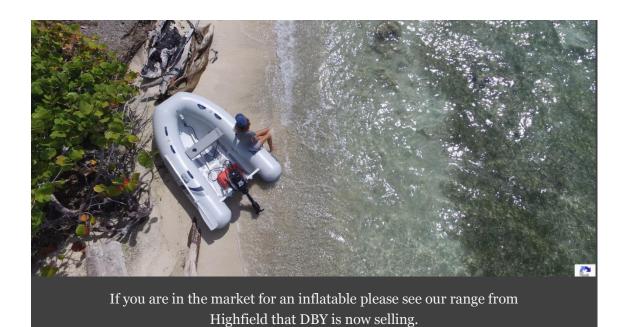
The motto of the race is: "Iron men, Plastic Boats."

The origins of Worrell 1000 can be traced to a bet in a bar at the Worrell Bros., a Virginia resort restaurant. The bet was between the owners of the bar, brothers Michael and Chris Worrell. The bet was that it was impossible to sail a sixteen-foot catamaran from Virginia Beach to Florida. On October 1, 1974, Michael Worrell and his crew Steve McGarrett left the Virginia Beach oceanfront with hopes of reaching Florida in one piece. Although they did not win the bet they still sailed through two hurricanes and had to make multiple boat repairs. After twenty days, they had to stop in Fort Lauderdale, Florida due to their catamaran being in poor condition.

Later, Worrell thought of turning the 954-mile journey into a regular regatta. The inaugural race, called "Worrell Bros. Coastwise Race", took place in May 1976. Four teams participated in the race. For that first race, limited to 16-foot hobie cats there were very few rules. The participants could sail day and night, but they were supposed to come ashore and phone the restaurant once every 24 hours. The inaugural race took 13 days to complete!

In 1985, the rules were changed to allow any boat within 20-foot length, 8-foot beam, instead of just hobie cats. In 1987, the rules were changed to allow unrestricted beam. There was no race from 1990-1996, but it returned in 1997 as a production class event.

Rod Waterhouse, one of our senior brokers at DBY Boat Sales, sailed in this event back in 1979 and has since been crazy enough to race 13 more times. 2019 he was up for the challenge again competing with his crew mate Beau White to win this amazing and tough race. If you would like to read more about Rod's exciting adventures in this race please <u>click here</u> to take you to an article written by Pittwater Online News.





If you would like an appraisal please don't hesitate to contact us or click $\underline{\text{here}}$ to let us know more about your boat.