

**OUR SERVICES** 

LISTINGS

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#### **EXTRAORDINARY TALES**

Here at DBY boat sales we hear some hair raising and incredible stories from the salty sailors we encounter. We would like to share some of these stories with you and hopefully you will find them as interesting as we do. Our passion is sailing and talking boats with all our valued clients and at DBY we are committed to making your sailing experience from beginning to end a fantastic one. We see ourselves as one big family who give 100% to our customers, while having innovative services behind the scenes to ensure doing business is seamless, secure and successful. Please also follow us on Instagram and Facebook for more great shots and information.

Last year Darren had a very charismatic customer sail in to Pittwater from Europe. This interesting fellow was German and he owned a Reinke 36. Upon chatting to him Darren discovered that he had no plotter, no GPS or for that matter no electronic equipment and instead was navigating by cut out maps from an old encyclopedia. And who said a trusted encyclopedia's use by date was well and truly over!

In the same vein an ex Navy man came to DBY looking for a more improved vessel than the one he had 40 years ago. He loved a good old yarn and told us that "back in the day" when he left Australian shores for Malaysia, in a 24 foot yacht with only an atlas for navigation he had the best time of his life. Still alive to tell the tale he is now looking at sailing to Japan and still only wants a more reliable 24 footer. Hopefully he will invest in some modern navigation equipment!



#### Photo above - kite surfing surrounded by icebergs

Two very handsome brothers in their early 20's from Switzerland arrived at DBY Boat Sales, Pittwater, in a Moody 35 after sailing the globe for 5 years. These guys tackled life with adventure in their veins, no fear and chasing excitement. They had a 35 foot yacht and visited 52 countries. Stories galore to tell about their time but two do standout. The tale of them kite surfing on the edge of the arctic circle wearing survival suits in the extreme windy and cold conditions. Sounds pleasant huh? They also travelled through the Northwest passage which connects the Pacific and the Atlantic Oceans and has claimed the lives of many sailors. The first to conquer the Northwest Passage by ship was Norwegian explorer Roald Amundsen on an expedition that lasted from 1903 to 1906. There is only 2 months of the year when it is free of ice and when the boys sailed through only 4 boats made it that year. Inspiring young men who will I am sure have many more adventures to come.

A couple who owned a Formosa 46 and loved their reliable ocean going vessel were sailing in the Great Southern Ocean off Macquarie Island. Macquarie Island is well known for its windy conditions and it didn't disappoint. 70-80 knots of wind with the Formosa moving along at 18 knots with NO sails up at all. Don't despair though, the couple were in the saloon having a morning coffee in comfort knowing all reliable equipment was sailing the boat for them.

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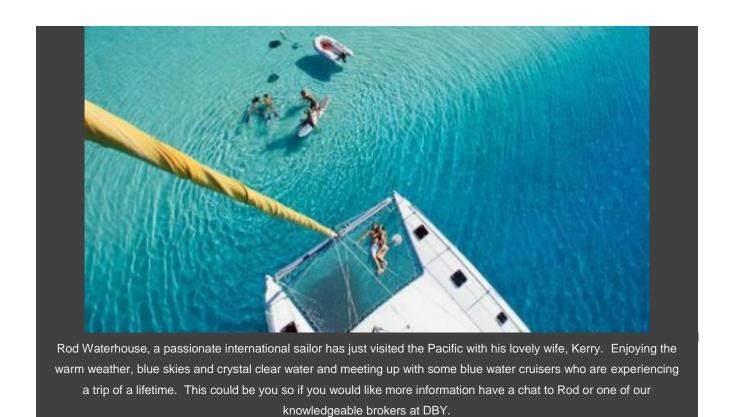
Kayo from Japan is one delightful lady in her mid 50's with little sailing experience. She visited DBY to purchase a yacht in order for her to fulfill her dream and sail off into the sunset. She chose a Vancouver 34 and set sail for north Queensland. She had a trouble free voyage and somewhere into the journey discovered not just a new found freedom but the man of her dreams. Now sailing together they are enjoying the coastline of Tasmania and living the life that some just dream about.





Photo above - wrong place at the wrong time...

As you sail the east coast of Australia many of you have enjoyed the spectacular display from the whales that migrate north and then return south for the summer. One such couple off South Africa were also enjoying the migration over there however were not so lucky. A more curious whale became a little too close and breached on the deck taking out the mast and the rigging. No one was hurt fortunately but the poor yacht was very damaged. A huge tale to tell for a very long time.



# **Latest News**



### **International Buying & Selling**

Buying a boat overseas is EASY and FUN. We can walk you through the reasons for doing it. We help you make the process simple and show you the steps involved. AND we can find the perfect boat for you.





## **View Our Listings**

DBY Boat Sales has an extensive list of boats, from Monohulls to Multihulls to Power Boats.

Click here to view our latest listings.



# **The Cruising Dream**

So you are thinking about one day cruising around the world. It has now become quite common, the idea of buying a second hand boat in Europe, the Caribbean or Pacific and sailing home to Australia.

The yacht in these images has just finished cruising the Pacific and now rests in Pittwater, Sydney. She is a Hylas 54 "AMARA". If considering this pathway, DBY Boat Sales are leaders and specialists in the logistics, from beginning to end, of putting your international cruising dream together.

Testimonial from happy buyers:

Steve & Lou Smith, buyers of Lagoon 440 Sioux – May 2018

We recently purchased a Lagoon 440 catamaran through DBY boat sales. This came after months of searching for the right boat for our family. Graeme and the team at DBY boat sales were fantastic through all facets of the sale. We couldn't have had more help during this period and are delighted with the outcome, Steve and Lou.

## **Featured Boat**



Dufour 405 "LADY VIRGINIA" \$265,000

2010 Dufour Grand Large 405 in perfect condition.

The Dufour Grand Large 405 was awarded 2010 European yacht of the year.

Launched 2011 in Pittwater this yacht presents as close to new as possible. Antifouled and motor serviced in May 2018, new dodger skin and clears plus boom stacker bag in September 2018.

2 cabin, 2 bathroom layout gives the boat a very spacious feel. The large traditional L shaped galley has enormous

180 Litre top loading fridge/freezer plus front opening fridge. It has a 3 burner stove and oven. There is even an underfloor wine cellar!

Full annual service history available. Melbourne based owners used this vessel for cruising on Pittwater with visits to Sydney harbour. A Webasto diesel cabin heater with 2 outlets adds to year round comfort.

The large cockpit with twin wheels give easy access to the drop down swim platform stern with built in swim ladder. Pushpit "Princess" seats add to the comfort and spaciousness of the cockpit with optional sun awning and custom seat cushions.

In 2017 the owners prepared for a coastal cruise north to the Whitsundays thus servicing all seacocks and the rudder.

They updated safeties to almost Cat 3; fitting new gel batteries, upgrading some navigation instruments, new LPG bottles plus full rig check.

The boat was supplied from factory with upgraded performance rig, plus Australian supplied Norths main, 2 jibs ('11+'17) and Assymetric spinnaker with sock. Complete and ready to cruise including an Sirocco inflatable and a Yamaha 4 stroke outboard.

The owners are now on grandparent duty so their Sydney weekender is sadly selling!

For more information

### See below for a few of our current listings.



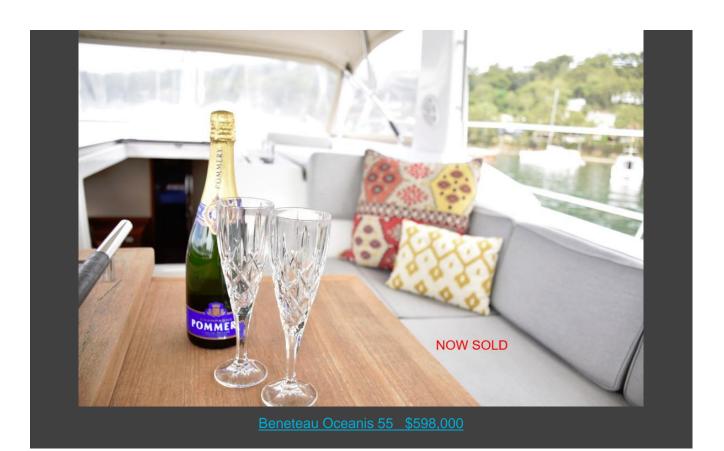
Bavaria 46 \$199.000



<u> Lagoon 400 \$260,000</u>



Hylas 54 \$1 100 000

















Go on, splurge, put a yacht under the christmas tree this year!

Let DBY provide the gift wrapping.



At DBY Boat sales we have customers ready to buy once they find the right boat. Your boat could fulfill their dream.

If you would like an appraisal please don't hesitate to contact us or click <u>here</u> to let us know more about your boat.

