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This past financial year has proven to be one of the best years in the history of DBY Boat sales. We have been running since 1977, so 41 years later we are stronger than ever. At DBY Boat sales we encounter so many wonderful people for the huge and diverse array of boats that we are fortunate to become familiar with.

Many international blue water cruising yacht owners seem to have listened to us and are changing their course and ending their journey in our beloved Pittwater, Sydney. This means we have had the privilege to have many impressive yachts with an incredible abundance of inventory on board for our buyers to select from and enjoy a boat that has been well loved and cared for with a proven tick of approval for any sailing you may have in mind. These yachts are being quickly snapped up by buyers all over Australia and either resting in one of our spectacular waterways or continuing on another journey to other exotic locations.

We also have had a resurgence of listings of smaller boats and our broad knowledge and diverse experience amongst our team continue to set us apart from the rest. We promise to always have your best interests at heart and give you 100% dedication to you whether you are selling or buying your dream.

The business is up on last year by a healthy percentage and our team is committed to making your boating experience a great one using our integrity and expertise. I can assure you that you won't be disappointed.

We are always eager to have more boats on our inventory as we have many buyers looking for the right boat to suit their particular needs so if you would like to chat please call, email us

or fill in the form on our [website](#).

Please follow us on [Instagram](#) for some great images.

For now, we would like to present a couple of interesting stories that we encounter during our working days and share a few of our current boats that are for sale with DBY Boat sales.

We hope you enjoy our newsletter.

Darren, David, Rod, Grahame, Liz, Sophie and Michelle.
The Team at DBY.



All about "SAM"

An extremely lovely couple, Col and Rhonda, plus their beloved cat “Sam” were in a dilemma.

Col and Rhonda owned a Bavaria 32 yacht and their beloved feline friend "Sam", who rules the roost, dictated their choice of boat. They were forced to trade their lovely yacht for a more

level platform known as a powerboat.

A call to Darren Parker at DBY boat sales started a wonderful working partnership that ended up with a perfect solution for not just Col, Rhonda and Sam but also for the new owners of the Bavaria. After an initial chat Darren was informed the yacht was in a bay off Roslyn Island and as Col and Rhonda lived in Port Macquarie Darren assumed the boat was somewhere near home. He offered to bring some clients that had been looking for such a yacht up to Port Macquarie for a viewing. He was then informed by Col that Roslyn Island is one of the islands in the Great Keppel group in Queensland.

Darren and Andreas (now the new owner) flew to Yeppoon and for Andreas it was love at first sight. The Bavaria ticked all the boxes he was after and as Col had kept it beautifully maintained the deal was clinched very quickly.

Now to get the yacht to Sydney via Port Macquarie so Col and Rhonda could take possession of all their personal belongings. The ever optimistic and always willing Darren (now in plaster from his toe to his knee) flew once again to Yeppoon where he met courageous Col and they had a beautiful journey down the coast together to arrive in Port Macquarie. Col hopped off and Darren continued on his own to Pittwater, Sydney.

Andreas and Christian were absolutely thrilled to see their new purchase sailing into Broken Bay. They spent a few days on Pittwater to familiarise themselves and parted ways with DBY Boat sales to venture to Sydney Harbour on their own.

Col and Rhonda went on to purchase their dream power boat. This beautiful couple (not forgetting cuddly “Sam”) are still in contact with Darren and the team at DBY.

Testimonials from both seller and buyer:

After spending a few months on our yacht sailing from Port Macquarie up the east coast of Australia, we had pretty much decided that we needed a bigger boat, perhaps a motor cruiser.

We spent quite a bit of time surfing the internet looking at what was about and came upon a listing of DBY's and decided to make an inquiry and to also find out if we could trade our yacht.

Upon meeting Darren, we found him to be knowledgeable and easy to get along with. We emailed Darren some photos and the details of our yacht and before we knew it, it was sold! It was that easy.

Darren communicated well via email and phone, we were kept informed at all times as to the progress of the sale.

We would highly recommend Darren and DBY to assist you with your boating needs.

Col and Rhonda Taylor, Seller of Bavaria 32 Rhonda – November 2017

We had been keeping an eye on the boat market for around a year and struggled to find any boats that ticked all the boxes – everything was a compromise. We first met Darren after inquiring about a boat he had listed and after a couple of inspections we decided that it wasn't quite for us. Darren was really understanding, patient and friendly – he listened to us and had a clear idea as to what we wanted from our next boat, and it was obvious from the start that he genuinely wanted us to find a boat that worked for us and not just sell us a boat that needed selling. It was for these reasons that he stood out from all the other brokers that we had met.

After a couple of weeks following the last inspection, Darren contacted us about a boat that was yet to be listed, he said that it might just be the one for us, however it was located in Rockhampton. Darren met me at the airport, drove me to the boat and let me spend as much time as I wanted looking through the boat and answering all the ridiculous questions that you can ask about a boat. He was right, this boat genuinely ticked every single box, we agreed the sale on the inspection.

Darren did everything he could to make the sale as smooth as possible – talk about going above and beyond he even delivered the boat with one leg in plaster while he was on crutches! He has since helped us after delivery with a mooring and lots of sound advice to get us started on our new boat. We certainly didn't expect this from him, it has made a huge difference and has been greatly appreciated.

We would wholeheartedly recommend Darren and the team at DBY, we would without a doubt use DBY to sell our boat if we were ever in that position.

Andreas & Christian Smith, Buyer of Bavaria 32 Rhonda – November 2017

Video of an adventurous family of 6 sailing the world.



They have been sailing the world for over 2 years finishing their journey in Sydney, Australia. This beautiful yacht is now for sale with DBY. This clip is their last video and sums up their journey nicely.

Latest News



Rod Waterhouse, a passionate international sailor has just visited the Pacific with his lovely wife, Kerry. Enjoying the warm weather, blue skies and crystal clear water and meeting up with some blue water cruisers who are experiencing a trip of a lifetime. This could be you so if you would like more information have a chat to Rod or one of our knowledgeable brokers at DBY.

Testimonial from a blue water cruiser in the Pacific:

Mark McClellan and Anne MacDonald

Seller of the Dolphin 460 Catamaran “Three Sixty Blue” – April 2018

Greetings fellow sailors,

When the decision was made to sell our catamaran, we were finishing another season of cruising in Fiji and were debating whether New Zealand or Australia would be the best venue for marketing the yacht. Several Australian cruising friends encouraged us to continue west but the decision was made easier by a personal meeting with Rod Waterhouse of DBY Boat Sales and his charming wife Kerry during the Musket Cove Regatta Week.

We were immediately impressed by their warmth, enthusiasm and impressive sailing backgrounds. They explained in depth the process of selling a foreign yacht in Australia, made recommendations as to ports of entry and suggested an itinerary for enjoying the coastal cruising en route to their headquarters in Pittwater. After hearing about the ease of inbound clearance, DBY's prime location just north of Sydney and the present strength of the Australian economy and market for yachts, the decision was made. Australia it was!

Our positive experience with DBY Boat Sales continued once we arrived in Pittwater and were immediately made to feel at home by the fine staff. David Renouf, their resident catamaran expert with extensive international experience, took the lead in helping us price our yacht appropriately and, along with all the others, made sure our yacht would be enthusiastically marketed and well looked after while we travelled home to the States.

Ultimately, our yacht sold in a timely manner and completing the formalities of the transaction and hand-over to the new owners was as smooth as could be.

Based on our very positive experience, we are happy to offer our sincere recommendation of DBY Boat Sales to others that may be selling their yachts. When you get to Pittwater, please give Rod, Kerry, David, Darren, Graeme and Liz our warmest regards.



International Buying & Selling

Buying a boat overseas is EASY and FUN. We can walk you through the reasons for doing it. We help you make the process simple and show you the steps involved. AND we can find the perfect boat for you.



View Our Listings

DBY Boat Sales has an extensive list of boats, from Monohulls to Multihulls to Power Boats. [Click here to view our latest listings.](#)



The Cruising Dream

So you are thinking about one day cruising around the world. It has now become quite common, the idea of buying a second hand boat in Europe, the Caribbean or Pacific and sailing home to Australia.



The yacht in these images has just finished cruising the Pacific and now rests in Pittwater, Sydney. She is a Beneteau First 42s7 called "BACK FRIDAY".

If considering this pathway, DBY Boat Sales are leaders and specialists in the logistics, from beginning to end, of putting your international cruising dream together.

Testimonial from happy buyers:

Steve & Lou Smith, buyers of Lagoon 440 Sioux – May 2018

We recently purchased a Lagoon 440 catamaran through DBY boat sales. This came after months of searching for the right boat for our family. Graeme and the team at DBY boat sales were fantastic through all facets of the sale. We couldn't have had more help during this period and are delighted with the outcome, Steve and Lou.

Featured Boat



Northshore 340 "CLADDAGH"

\$85,000

2002 Northshore 340 MK II is now for sale and is in excellent condition.

Nothing to do but turn the key and go sailing on this pristine example of an Australian classic.

March 2018 antifouled and recent engine service. The 21hp Nanni diesel has been continually maintained and with low hours.

Accommodation for 6 with 6ft plus headroom make this a very comfortable family cruiser or twilight racer.

Comfortable cockpit with cushions, table and walk through transom. Easy sailing single handed - with boom bag and lazy jacks for the main plus furling headsail, all lines to cockpit, bimini, electric anchor winch.

[For more information](#)

See below for a few of our current listings.



Beneteau Oceanis 55 \$598,000



Bavaria 36 \$149,000



Beneteau Oceanis 40 \$169,000





Southcoast 36 \$69,000



At DBY Boat sales we have customers ready to buy once they find the right boat. Your boat could fulfill their dream.

If you would like an appraisal please don't hesitate to contact us or click [here](#) to let us know more about your boat.



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